



Caracas, 23 october 2019

**Mr. President Donald Trump
The White House
Washington, D.C.
Present.-**

I read “The Art of the Deal” you wrote with Tony Schwartz in 1987, from such text, I learnt several important lessons: the first one is that we should learn from the past to plan the future. The second one is negotiating only with a big fish because if somebody is not the owner or the boss of something, he won’t try hard to get a good deal.

It is time to learn from the past:

Supporting without conditions the social-democratic political party Voluntad Popular and also backing an activist of such organization –Juan Guaido- is an unsuccessful strategy to change the regime of Nicolas Maduro.

That political opportunity has expired. Maybe the only clear message heard in Venezuela about the real reasons of the crisis is yours. The Socialism is responsible for the tragedy Venezuelan people is passing through.

Venezuelans, in all sectors, are suffering but the number of those going to Washington as leaders of the Venezuelan opposition has been increased in an unbelievable way. The country is suffering and its politicians are participating in the great business that represents belonging to the opposition in Venezuela now. The one recognized by your Government as Interim President of Venezuela, Mr. Juan Guaido, is now surviving as the dictator Nicolas Maduro is as well.



If no one has told you, please let me say this: demonstrations called by such opposing leaders are shorter every time despite the millions they have received as support from the agencies associated to the US Department of State.

This is why, Mr. President, I repeat: it is time to negotiate with the big fish. Sanctions won't solve the problem. On the contrary, they are helping to victimize such an inept as Maduro. For months, I have addressed to the Department of State some opinion studies of our Movimiento Prociudadanos [Pro-citizens Movement] made in the neighborhoods –the poorer sectors- of Venezuela to get the people's opinion in respect of the crisis. The answer is firm: poor people think the United States of America is responsible for their tragedy.

However, the American Administration continues saying sanctions should go on. My questions, Mr. President, are: why should the sanctions go on? What is the true benefit of them?

It is true that it should not be kept pleasant politics with criminal regimes such as the one of your predecessor, Mr. Barack Obama, with Cuba; and neither it should be repeated the mistake of the blocking which gave to the Castro regime all arguments to evade their responsibility for the economic disaster caused by the unsuccessful ideology of Socialism and blame the sanctions.

The two bases of the Venezuelan dictatorship are Nicolas Maduro and Diosdado Cabello; both of them are criminals and throughout history they have let their life-mates dying in prison. None of them have honor or scruples.

Nicolas and Diosdado care only for their families and nobody else. Maduro, for instance, let his friend and robbery-partner (Nelson Martinez, President of PDVSA) die in the office of the political police, and Diosdado Cabello let his close friend



(Miguel Rodriguez Torres, former Head of Spying) dying in prison. Both Nicolas and Diosdado, are too similar to Noriega.

For such reason, I consider your Administration should accept the Ambassadors of each one of them in order to negotiate a surrender and give guarantees for them and their families as part of an agreement allowing the unblocking of the Venezuelan critical situation.

These are the big fish.

However, The White House has recently rejected a spokesman appointed by Maduro. I know the story very well. Besides this, in the case of Cabello, his partners from the academy are going and going again as people in charge of “going, running, and saying” to the Administration with the purpose of saying so many lies. They are not big fish.

They are only seaweed. You say in your book: if somebody is not the owner, he won't try hard to get a good deal. Since now, in the case of Venezuela, there is not good deal, there are only false expectations.

It should call for your attention the fact that the operation held on April 30, 2019 was known since the previous month; also that many of the participants are still being in the Government, and finally that the entire operation failed. There is a method allowing the members of the regime to act as taking part in a political plot but not doing so in reality. This is an old Cuban strategy known as “counter intelligence”. This is a spying figure that the CIA may explain to you a lot better than me.

Mr. President Trump, the route is simple. It is necessary making a deal with the big fish allowing them to have an honorable exit like the one given to Noriega a few month before you circle convinces you to refuse the deal.



On November there will be another adventure. Right now I can assure such adventure will fail by two reasons: we haven't learnt anything from the past and we are not negotiating with the big fish.

The traditional opposition in Venezuela has so much interest in sabotaging any other deal with the big fish. Negotiation will put Chavism away from the government and the supportive opposition too.

I give my respect to you, Mr. President.

Sincerely,

Leocenis Garcia.
National Coordinator Procitizen Movement